



# BRENTWOOD

## Chamber of Commerce

*Bringing you the latest business news from Brentwood*

### A message from your Chairman

2018 has been a busy year for the Chamber so far. We had our guided tour of the Houses of Parliament in January, followed by the Taste of Turkey and Taste of Italy evenings. The Business Breakfast continues to be popular, with capacity attendance most months.

So after a short summer break, it is back to work for everyone and this autumn looks like being an important period for the Chamber, with three significant events in November and December.

Firstly we have the Brentwood Business Showcase on November 1, which continues to go from strength to strength and again has some excellent speakers lined up. As always, the Chamber will be hosting the Drinks Reception at the end of the day - and we hope you will join us there!

Secondly, we have the exciting culmination of the 2018 Brentwood Business Awards, with the Awards Dinner at Mount Avenue Banqueting Suite on Friday November 9. All Chamber members are welcome to attend the dinner, and hear all about the best of Brentwood's businesses. Ticketing details will be announced soon.

Judging of the various categories is currently taking place. If you did not enter, then do think about entering the Awards in 2019.

Our year ends with our Chamber Christmas Lunch, which again will be hosted by Mount Avenue Banqueting Suite. We are currently sourcing speakers for this event, and any suggestions would be most welcome.

We have made the decision to increase our activity on social media, so look out for more posts on Twitter and Facebook. And please do share, repost or retweet them, as it is an excellent way of increasing awareness of the Chamber, and all our members.

We have recently welcomed two members to our Executive Committee: Sally Sykes from Double S Cakes, and Sara Porter from Edward Watts Opticians. As the Chamber's activities expand, we are always looking for potential new committee members, so if you would like to be considered then do let us know.

Colin Barber, Chairman

### Keehan joins the FRP Advisory team

FRP Advisory have added Tony Keehan as a director to the Creditor Services team at their Brentwood office.

Victoria Copeland, Marketing and Events Coordinator at FRP Advisory, said: "We are pleased to welcome Tony to bolster support to creditors and clients across the UK who are affected by an insolvency process.

"Tony has more than 20 years' experience and joins FRP Brentwood from Baker Tilly Creditor Services, where he was manager of the creditor assist team.

"In his new role, Tony will be working within a team of five and alongside Brentwood partner Paul Atkinson."

Added Tony: "When a business becomes insolvent, it can be a highly stressful time for both clients and creditors, as well as the distressed business.

"It is important that all parties have access to support, to help guide them through the process and ensure the best possible outcome for all concerned.

"I am looking forward to working with the experienced team at FRP to provide ongoing support to firms across the UK."

Paul Atkinson said: "Tony brings a great deal of experience to the role and is highly regarded within the industry.

"The CS team and I are looking forward to working with Tony over the coming months, to advise those who are in need of support."

*If you're a Chamber member and want your company news considered for inclusion in a future Chamber newsletter - please email to: [Neil.Hornsby@BrentwoodChambers.co.uk](mailto:Neil.Hornsby@BrentwoodChambers.co.uk)*



FRP Advisory's Paul Atkinson (left) and Tony Keehan (right)



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*Colin Barber will be running a series of business psychology seminars*

## Breakfasts are booking fast

The Chamber's Business Breakfasts are proving more popular than ever - with sell-outs and a full sponsorship roster becoming par for the course in 2018.

Recent events have been enjoyably busy at Marygreen Manor on the second Friday of the month. And despite the holiday season there were plenty of bookings for August's event - sponsored by The Medical Skin Clinic - with this month's event on September 14 set to follow suit.

That Friday's breakfast meeting will be sponsored by Ashwells Reclaimed Timber; and £125 Breakfast sponsorships are already secured for the rest of the year, with the next available slot being in January of 2019.

As a reminder of the Breakfast calendar and sponsors for the remainder of 2018:

- September 14 - Ashwells Reclaimed Timber
- October 12 - WPA Healthcare
- November 16 - Legal Mediation
- December 14 - Kinetic Podiatry Clinic

November's event has been moved to the third Friday of the month, as the previous week sees the Brentwood Business Awards dinner.

For those of you not familiar with how the Breakfasts run, they start with tea and coffee and informal networking between 7:30 and 8am, and then attendees sit down for some more structured networking and a full breakfast. Check out our Breakfasts promo video at <https://youtu.be/SKz79jG3jo8>

Tickets are always available to book online at [brentwoodchambers.co.uk/events](http://brentwoodchambers.co.uk/events) with early bird prices of £10 for Members and £15 for non-Members. See the Chamber website for further information on Breakfasts structure and sponsorship package details.

Medical Skin Clinic were the sponsors of our most recent Business Breakfast - with Chrissie Newson the speaker at Marygreen Manor on Friday, August 10.

## Psychology in business - understanding how people work

Business is all about people, and psychology is all about studying people and understanding why someone acts or reacts in a certain way. Understanding people (including yourself) can contribute significantly to the success of your business or career.

For the past 25 years, Chamber Chairman and business psychologist Colin Barber has been advising people and organisations about the application of psychology in business - through his own business, The Management Mechanic.

Now in a series of evening seminars, he will be offering Chamber members the opportunity to hear about how a greater understanding of people can have a significant impact on your business, and indeed your personal life.

Each seminar will be a "stand-alone" session, so it is not necessary to attend every one, although it would be more beneficial if you do.

The seminar subjects covered during the series will be:

- Psychology - an Introduction
- Non-Verbal Communication
- Rapport
- Neuro Linguistic Programming
- Effective Goal Setting
- Understanding Other People
- Modelling Others - Learning from the Masters

Dates and the venue will be announced shortly, and carried in the Newsletter, via social media and Chamber email.



*Chrissie Newson of The Medical Skin Clinic, speaker at August's Breakfast*



Chamber members and guests enjoying the Orsett Hall BBQ. Photo by Tina Wing

## Orsett Hall lay on a BBQ treat

The Brentwood Chamber summer barbecue looks set to become a feature of the events calendar each summer following an enjoyable evening at Orsett Hall on American Independence Day.

The Hall's extensive grounds provided the perfect setting on the evening of July 4, with guests enjoying the summer weather along with good food, drink and entertainment - and some relaxed networking.

Live music was provided by Funk2K throughout the evening. And the Hall's famous chiringuitos proved very popular,

as did the gazebo pitches, as guests were free to move around and network.

We're keen to get your feedback on the event - and any Chamber events that you attend - to help us improve future events and make them work for members.

At a recent Business Breakfast we ran a mini session to gather the thoughts of attendees on what they'd like to see the Chamber doing moving forward. And this is a subject we'll be revisiting during the year.

In the meantime, please send any ideas you have to [info@BrentwoodChambers.co.uk](mailto:info@BrentwoodChambers.co.uk) or contact us via our social media channels on Twitter and Facebook.

## Town Link Radio gets a rebrand

The Town Link Radio scheme run by the Chamber - in conjunction with Brentwood Borough Council and Brentwood Communications - has undergone a rebrand as all parties look to spread the take-up of the network.

TLR provides security and support to businesses within the Borough of Brentwood and costs as little as £5.50 a week to join.

It aims to help to reduce stock loss, crime, disorder and anti-social behaviour, as well as supplying support for medical incidents and business continuity.

The TLR radio system is linked to local CCTV, and Brentwood and Epping Forest Police.

And other benefits include: membership of Brentwood Chamber of Commerce; communication support available 24/7; with information, incidents and requests for support shared instantly across one system.

Contact the Chamber today on 01277 214 814 for more information or see the details on our website at [brentwoodchambers.co.uk/town-link-radio](http://brentwoodchambers.co.uk/town-link-radio)

## Pinney Talfourd land property award

Pinney Talfourd achieved a Highly Commended Award for Property Team of the Year 2018 at the recent Modern Law Conveyancing Awards in Liverpool.

The nationwide event celebrates talent, achievement and innovation in the national conveyancing market.

The event organisers stated that "success is particularly well earned this year, as there has been more pressure than ever on conveyancing firms to adjust fees, streamline their processes and improve communication with clients.

"But the sector has responded to these challenges with drive and determination, and the past year has seen an impressive variety of initiatives and innovations to enable the firms who embrace them to thrive in a difficult market."

Held at the iconic Rum Warehouse in Liverpool Docks, the ceremony was hosted by comedian Patrick Monahan and attracted law firms and conveyancers from across the UK. Pinney Talfourd



were one of the few Essex-based firms shortlisted across the categories, and were delighted to be the only one to come away with an award.

Paul Berry, Partner and Head of Residential Property commented: "This is a great acknowledgement of the hard work done by the whole team over the last year.

"Thank you to everyone who recommended us and supported our application. We look forward to continuing to provide an award-winning service to our clients for many more years to come."

Send us your company news to feature in a future edition of the Chamber newsletter: email to [Neil.Hornsby@BrentwoodChambers.co.uk](mailto:Neil.Hornsby@BrentwoodChambers.co.uk)



## Chamber Events Calendar 2018

### September

#### Friday 14 - Business Breakfast

Sponsored by Ashwells Reclaimed Timber Ltd

### October

#### Wednesday 10 - Queen's Theatre backstage tour, buffet and tickets to musical Once

#### Friday 12 - Business Breakfast

Sponsored by WPA Healthcare

### November

#### Thursday 1 - Brentwood Business Showcase

Brentwood School

[brentwoodbusinessshowcase.co.uk](http://brentwoodbusinessshowcase.co.uk)

#### Friday 9 - Brentwood Business Awards - Black Tie Awards Dinner

Mount Avenue Banqueting Suite

Ticket details TBC soon

[brentwoodchambers.co.uk/business-awards](http://brentwoodchambers.co.uk/business-awards)

#### Friday 16 - Business Breakfast

Sponsored by Legal Mediation

#### Saturday 24 - Christmas Lighting up in Brentwood;

12.30pm-6pm, Brentwood High Street

[brentwood.gov.uk/index.php?cid=417](http://brentwood.gov.uk/index.php?cid=417)

### December

#### Friday 14 - Business Breakfast

Sponsored by Kinetic Podiatry Clinic

#### Wednesday 19 - Chamber Christmas Lunch

Mount Avenue Banqueting Suite

Ticket details TBC soon

See [brentwoodchambers.co.uk/events](http://brentwoodchambers.co.uk/events) for latest updates and ticketing information.

## Networking groups in the Brentwood area

We hope you attend and enjoy many of our regular Chamber events for your business networking. But the Chamber is also pleased to bring you details of other networking groups in the Brentwood area.

Details of your group or any updates can be sent to:  
[Neil.Hornsby@BrentwoodChambers.co.uk](mailto:Neil.Hornsby@BrentwoodChambers.co.uk)

**Biz'ee Women:** next meeting Monday Sept 17, 9:45am-12pm; De Rougemont Manor, Great Warley Street; contact Liz Smith, 07780 682428; [www.bizeewomen.co.uk/brentwood](http://www.bizeewomen.co.uk/brentwood)

**Brentwood Business Network:** fortnightly Thursday, 8am-9.30am, next on Sept 13; The Lot Bar & Restaurant, 71-75 Hutton Road, Shenfield; £15 includes choice of breakfast; [www.brentwoodbusiness.network](http://www.brentwoodbusiness.network)

**Brentwood Professionals Networking Group (BPNG):** last Friday of the month, 1pm-3pm; O'Neill's, Brentwood High Street; contact Paul Gulley, Handelsbanken, 01245 347906

**The Circle:** 3rd Thursday of the month, 4pm-6pm; The Sugar Hut, Brentwood High Street; contact Dan Sayers, MJ Bushell, 01277 245300, [info@circle-net.co.uk](mailto:info@circle-net.co.uk)

## New Committee Members

We're pleased to announce that two new members have been elected to serve on the Chamber's Executive Committee.

The applications to join from Sally Sykes of Double S Cakes and Sara Porter of Edward Watts Opticians were both approved at the July committee meeting, and they joined from our August meeting.

If you have anything you'd like to have raised at an Executive Committee meeting, then please contact anyone on the committee - you can find contact details at [brentwoodchambers.co.uk/executive-committee](http://brentwoodchambers.co.uk/executive-committee)

Or you can contact the Chamber direct via email, phone or social media - see all Chamber contacts at [brentwoodchambers.co.uk/contact-us](http://brentwoodchambers.co.uk/contact-us)

## Executive Committee Dates

The next meeting of the Chamber's Executive Committee takes place on Thursday September 13. This will be followed by a Strategy Meeting to review last year and set the agenda for year ahead. All suggestions are welcome!

Further meetings will take place before Christmas on:

Thursday October 11

Thursday November 8

Thursday December 13

## Advertising Opportunities

We are now taking business advertising in the monthly Chamber newsletter - with rates of £75 for a half-page advert and £100 for a full page. If you're interested please contact:  
[Neil.Hornsby@BrentwoodChambers.co.uk](mailto:Neil.Hornsby@BrentwoodChambers.co.uk)

**ebn Brentwood:** every other Thursday, 8am-10am; George & Dragon, Mountnessing; contact Hayley Taylor, Taylor Made Promotions, 01621 856504; membership and meeting charges apply

**ebn Shenfield:** every other Tuesday, 8am-10am; George & Dragon, Mountnessing; contact Mandy Baker, Insight Coaching, 07946 377970; membership and meeting charges apply

**The Phoenix Family:** next event Friday Sept 21; Shenfield Cricket Club, 22a Chelmsford Road, Shenfield CM15 8RQ; contact Steve Roach, Phoenix FM, [sr@phoenixfm.com](mailto:sr@phoenixfm.com); [twitter.com/the phoenixfam](https://twitter.com/the phoenixfam)

**Round Robin Networking:** Brentwood and Stock; The Robin, Ongar Road, 2nd Wednesday of the month, 10.30am-12pm; Harvard Inn, Stock, 3rd Wednesday of the month, 10.30am-12pm. Contact Paul Alexander 07557 797319; [www.roundrobinnetworking.co.uk](http://www.roundrobinnetworking.co.uk)

**Word of Mouth, Brentwood:** free networking on 3rd Wednesday of the month, 10.30am; Slug & Lettuce, Brentwood High Street; 07533 988177; [twitter.com/WordOfMouthBwd](https://twitter.com/WordOfMouthBwd)

The Chamber cannot be held responsible for the validity of the information - please confirm with the group contact before attending.

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